

COOL Days Budapest 2025

Opening Session

Michael Meeks
CEO



Welcome!



Why Collabora ?

- **Distinctive: Organic Software ...**
 - owners & stewards are:
 - myself & Philippe Kalaf – with the staff ...
 - **that means:**
 - Partners & Customers - fund everything we do.
 - Really grateful for your support !
- **Focus: Distinctive Mission**

Make Open Source ROCK

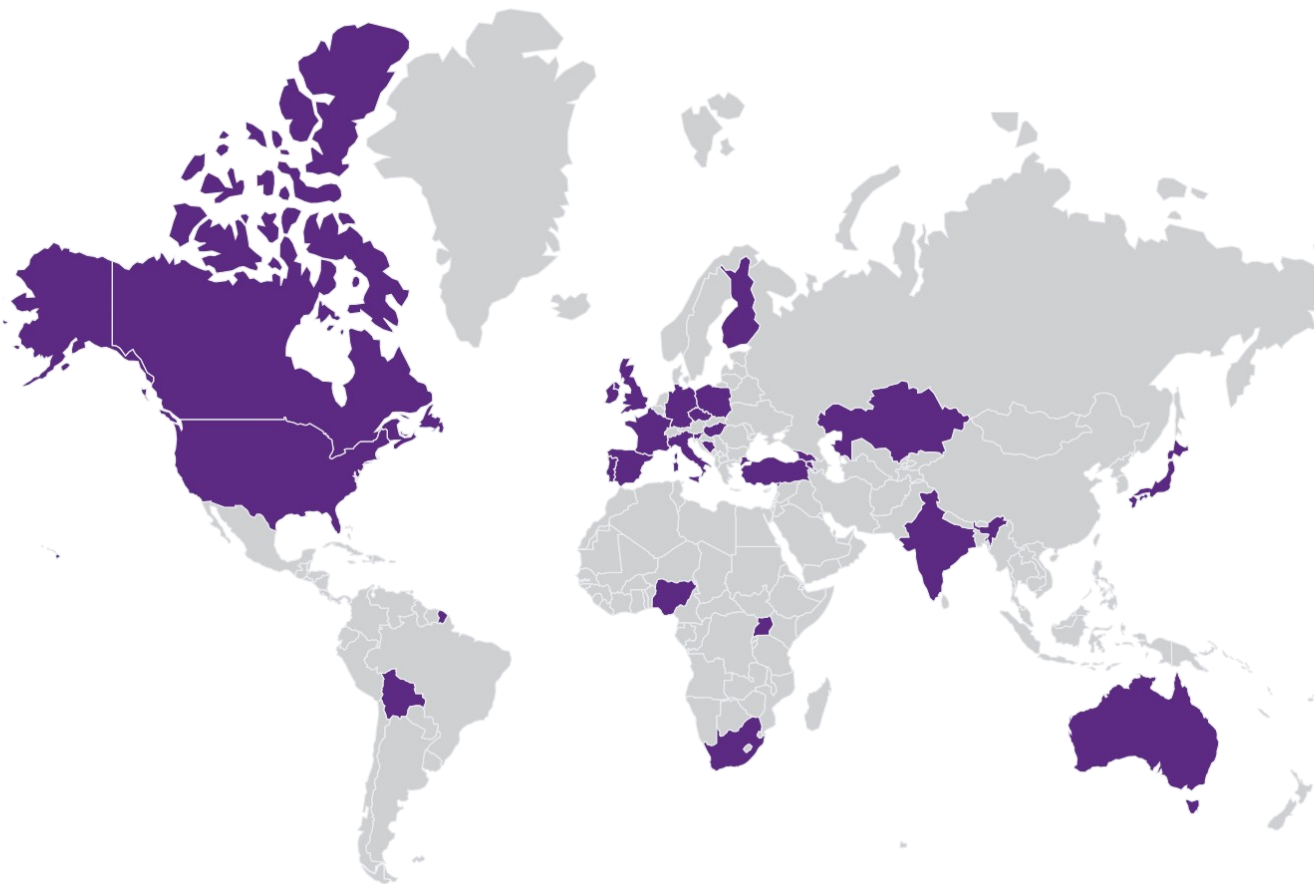


Digital Sovereignty

an emergent property of Open Source



Our staff - from around the world



- Geopolitical risk is back!
- Engineering very distributed
- ~100% work from home.
- No escrow: our software is duplicated everywhere.

Digital Sovereignty – amazing times

Frequently asked questions

Explore the Microsoft Cloud for Sovereignty FAQ

Get answers to the most frequently asked questions about Microsoft Cloud for Sovereignty.

[Read the FAQ](#)

Microsoft vs. US
– contested US
warrant seeking
emails stored in
Ireland to
Supreme Court in
2018

How does Microsoft handle government requests for customer data?

Microsoft commits to challenge every government request for public sector or enterprise customer data where there is a lawful basis for doing so. This includes any request under the CLOUD Act.

Digital Sovereignty – amazing times

 heise online

2025-05-19

Criminal Court: Microsoft's email block a wake-up call for digital sovereignty

Microsoft blocked the email account of Chief Prosecutor of the International Court of Justice after Trump's sanctions. Critics: “We urgently need alternatives.”

Reality is knocking: and we have a solution:

**Open Source guarantees
Digital Sovereignty for everyone.**

Understanding Collabora

A quick sketch of our structure

Collabora – Open Source Consultancy

2005
founded

LEADER
in consulting

150
team

**Offices in UK
& Canada**

31
countries



Collabora Examples: bottom up



Semiconductor



Digital Signage



Automotive



OEM

Virtual / Augmented
Reality



BOSCH
Invented for life



Collabora Productivity – Office !

2013
founded

5
products

~65
team

**UK +
German
Company**

25
countries



Collabora Overview 2025.odp

Why-collabora-online-subscription.odg

GuitarMoonShop_SEODashboard.xlsx

Recipe (Rabbits).odt

Carlito 16 pt

Heading 1 Title

Heading 2 Subtitle

Heading 3

Heading 4

Style

Heading 1

Character

Carlito 16 pt

Paragraph

Spacing

Indent

Hyphenation

Navigation

Images

Image1

Bookmarks

Sections

TextSection

Comments

@Flopsy Does the title look better aligned centrally?

Sometimes comments or replies can be very long. In this case - it is useful to be able to view the comment with a larger window, not at the side.

Is this the correct final quantity?

Recipe

Strawberry Vanilla Pancakes



Ingredients

- 200g self-raising flour
- 1 1/2 tsp baking powder
- 1tbsp golden caster sugar
- 3 large eggs
- 25g melted butter, plus extra for cooking
- 200ml milk
- vegetable oil, for cooking
- To serve: fruit, ~~or~~ jam, or cooked bacon and maple syrup

Preparation

1. Mix 200g self-raising flour, 1 1/2 tsp baking powder, 1 tbsp golden caster sugar and a pinch of salt together in a large bowl.
2. Create a well in the centre with the back of your spoon then add 3 large eggs, 25g melted butter and 200ml milk.
3. Whisk together either with a balloon whisk or electric hand beaters until smooth then pour into a jug.
4. Heat a small knob of butter and 1 tsp of oil in a large, non-stick frying pan over a

Page 1 of 2 | 255 words, 1,305 characters | Comments: Off

13/35

Recipe (Rabbits).odt

File Home Insert Layout References Review Format Form View Help

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Paste

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Comment

Default Paragraph Heading 3 Body Text Heading 4

Heading 1 Title Heading 2 Subtitle

Navigation

- Images
 - Image1
- Bookmarks
- Sections
 - TextSection
- Comments
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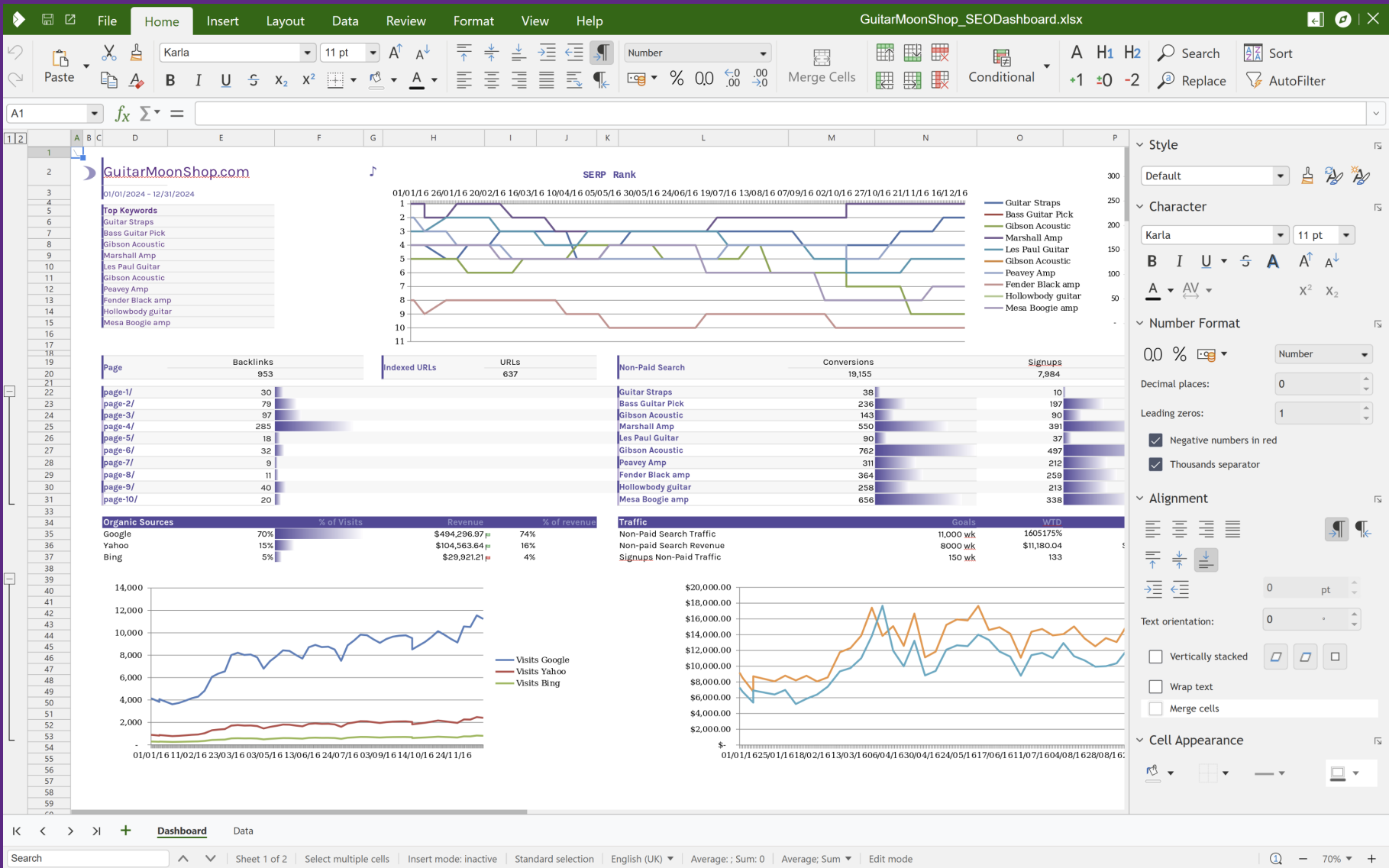
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Page 1 of 2 255 words, 1,305 characters Comments: Off

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Collabora Overview 2025.odp

File Home Insert Layout Review Format Draw View Help

Carlito 18 pt

Paste Comment Text Box Shapes Connectors Presentation Search Replace

Slide Transition

None Wipe Wheel Uncover Bars Checkers Shape Box Wedge Venetian Fade Cut Cover Dissolve Comb Push Split Diagonal

Modify Transition

Variant: Duration: 2 sec

Advance Slide

☒ On mouse click ☐ After: 1 sec

Apply Transition to All Slides

Repeat Slideshow

☒ Disabled ☐ After: 0 sec

Collabora Productivity
Powerful Online Collaboration on Your Own Terms

Collabora Online

Collabora Productivity Examples

Collabora Productivity Examples

LibreOffice: Our Base

Slide 1 of 35 English (UK) Edit mode

100% 6/35



Focused on providing high quality software, thoroughly tested and ready for business



- On-premise / self hosted - control your data, app & network
- No ties to any storage or authentication system
- Documents are not broadcasted to all clients, but shared as pixels
- Each document session gets its own private jail - with no local copy between document editing sessions
- Simple integration based on a WOPI API providing storage & authentication



- Simple pricing plan
- High Availability as standard



Product Management Relationship

Recipe (Rabbits).odt

GuitarMoonShop_SEODashboard.xlsx

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Collabora Productivity
Powerful Online Collaboration on
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Slide Transition

None Wipe Wheel

Uncover Bars Checkers

Shape Box Wedge

Venetian Fade Cut

Cover Dissolve Comb

Push Split Diagonal

Modify Transition

Variant: [dropdown]

Duration: 2 sec

Advance Slide

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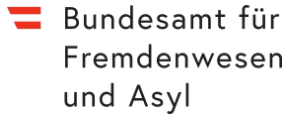
Slide 1 of 35 English (UK) Edit mode

18/35

Some of our Partners & Integrations



Customer Testimonials



Introductions / welcome

- Partners & customers attending
 - Help us see who pays our salaries
- Sales / Sales Engineering / Partner Enablement
 - Help to build relationships there ...
- Support & QA team
 - Interact with you quickly – but hopefully infrequently
- Community People
 - Making it fun ... working with LibreOffice

Gentleness & Respect

- Rich & interesting selection of different backgrounds here
- We expect people here to behave with:
 - **Gentleness**
 - eg. make room to include people & their ideas
 - eg. patience - English is for vast majority not the mother-tongue
 - **Respect**
 - for the person – not necessarily their ideas
- If you feel at all got-at, or not included:
 - Please come and see myself or Naomi – perhaps we can help
 - When/if you blunder – apologize & forgive

Today's Fun

09:00 Opening Talks

10:30 Tea Break

11:00 Lightning Talks

12:30 Lunch

13:30 Lightning Talks

15:30 Tea Break

16:00 Lightning Talks

17:00 End

19:00 Dinner on the Danube River

Partner Workshops

11:00 Partner Keynote

11:10 Product Roadmap

13:30 Improving Our Partnership

14:30 Round Table

16:00 Releases, Support &
Feedback

The latest trends:

The mandatory AI slide ...

- Downing College's Motto
 - “Quaerere Verum”
 - Seek the Truth
- Accuracy – a core aspiration
 - Do things excellently.
- Language translation
- We integrate with partner's sovereign solutions
- AI: not highly ranked by partners previously.



Procuring Open Source wisely ...

- Buy Open Source for:
 - Digital sovereignty & self determinism
 - Transparency & auditability
 - Avoiding vendor lock-in
 - Long-term sustainability
 - Flexibility
 - Ethical choices
- “Incorporating the steps outlined in the OSBA paper, buyers will more easily realise their goals of digital sovereignty, and ensure the sustainability of their chosen Open Source software projects.”

<https://www.collaboraonline.com/blog/buying-open-source-safely/>



Selection Criteria for the sustainable Procurement of Open-Source Software

A position paper by the Open Source Business Alliance
Federal Association for Digital Sovereignty e.V.

11 February 2025

Authors: Procurement Working Group at the Open Source Business Alliance (represented by the Spokespersons of the Working Group Birgit Becker and Claus Wickinghoff)

English translation by Richard Brock and Lily Logua of Collabora Productivity

The Open Road to Freedom (TORF)

<https://www.collaboraonline.com/torf>

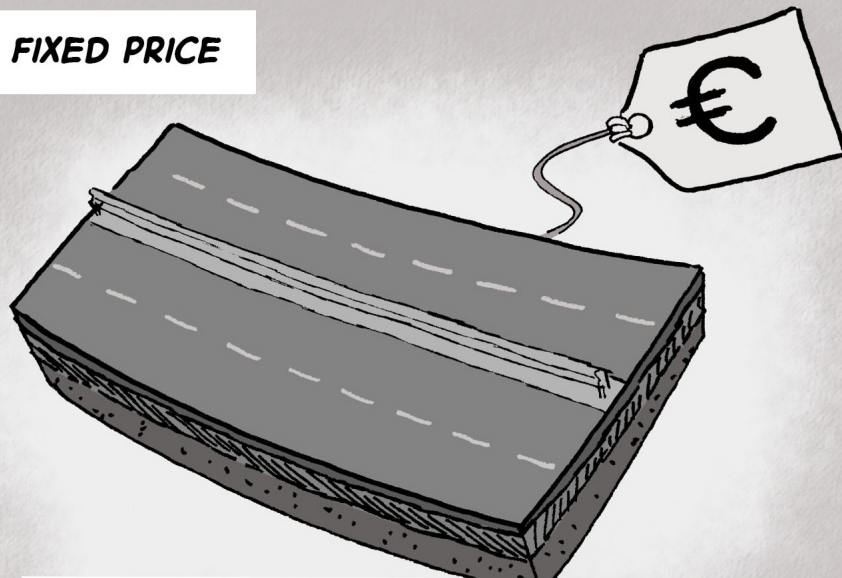
Understanding intersection of community, software & companies

THE FIRM YOU CHOOSE MIGHT BE SLOW.
AND OBVIOUSLY QUALITY IS A FACTOR TOO.



Cost	€	€€€	€€	€€€€
Speed	>>	>>>	>	>
Quality	*	***	**	****

2: FIXED PRICE



SEVERAL BIDDERS WORK UNPAID FOR MONTHS TO
PROVIDE A PRICE FOR THE ENTIRE JOB, SO THAT
YOU KNOW THE FINAL FIGURE AHEAD OF TIME.

Great new podcast:



Open Matters
Podcast

Episode 1

What is a Document?
with Michael Meeks

The cover features a white icon of an open padlock with code symbols (</>) inside, surrounded by a dotted circle. To the left is a microphone icon with a waveform. The background is dark blue with circuit patterns and a small hexagonal icon at the bottom right.



Open Matters
Podcast

Episode 3

What are Containers?
with Ash Nakashian

The cover features a white icon of an open padlock with code symbols (</>) inside, surrounded by a dotted circle. To the left is a microphone icon with a waveform. The background is dark blue with circuit patterns and a small hexagonal icon at the bottom right.



Open Matters
Podcast

Episode 2

Cut, Copy and Chaos?
with Miklos Vajna

The cover features a white icon of an open padlock with code symbols (</>) inside, surrounded by a dotted circle. To the left is a microphone icon with a waveform. The background is dark blue with circuit patterns and a small hexagonal icon at the bottom right.

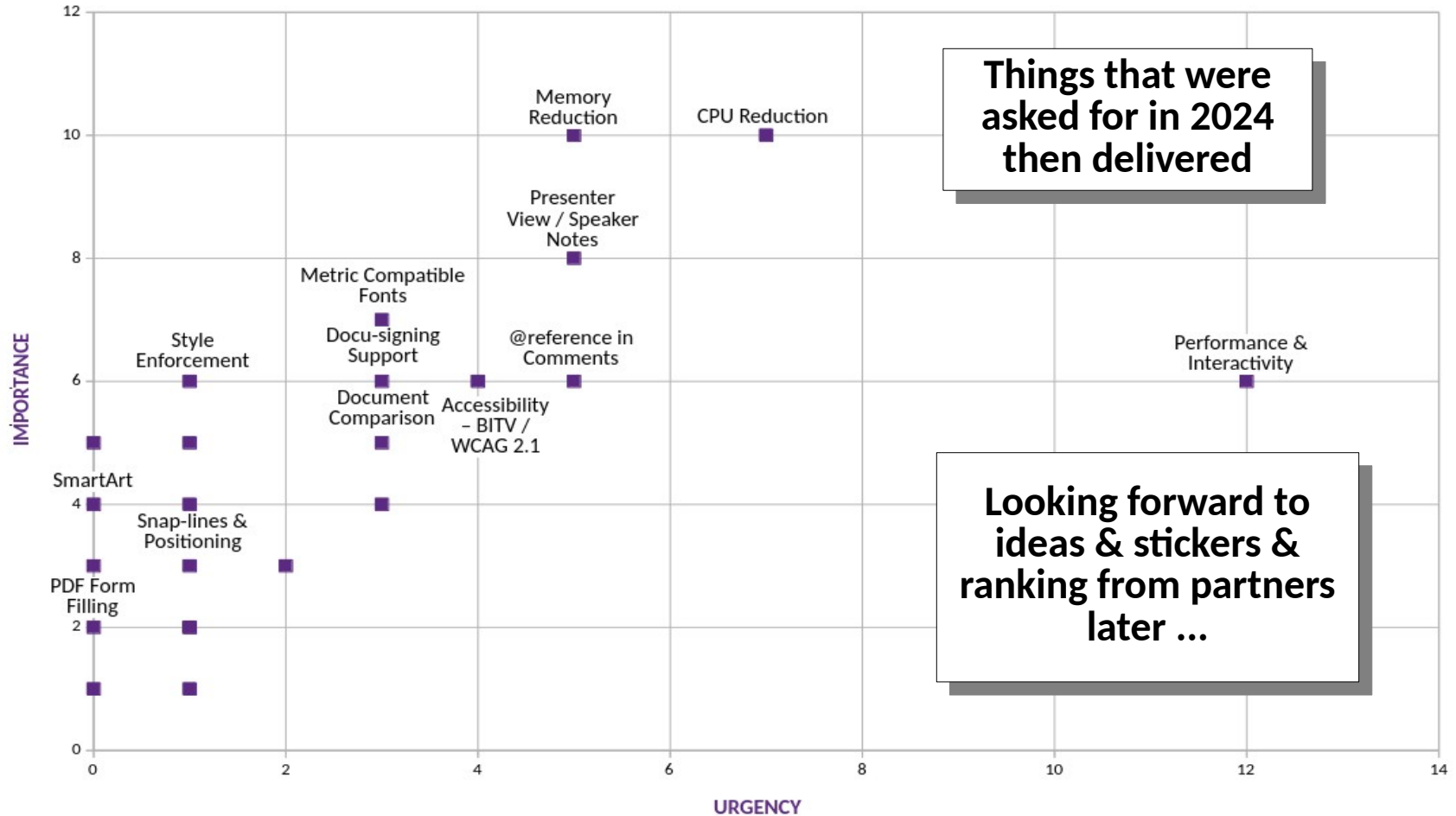
Working with Collabora

Growing in staff & confidence ...

- ~40% headcount growth since COOL-Days 2024
 - **Welcome to:** Banobe Pascal, Daniel Page, Elliot Fairbairn, João Azevedo, Chris Lord, Dave Shelton, Kurt Nordback, Laser Ford, Neil Mohr – (and welcome back to Tor & Kendy)
 - **Plus welcome to:** allotropia team !
- A growing community of contributors
- **Confidence:**
 - Product / market / price fit
 - Product beauty & polish

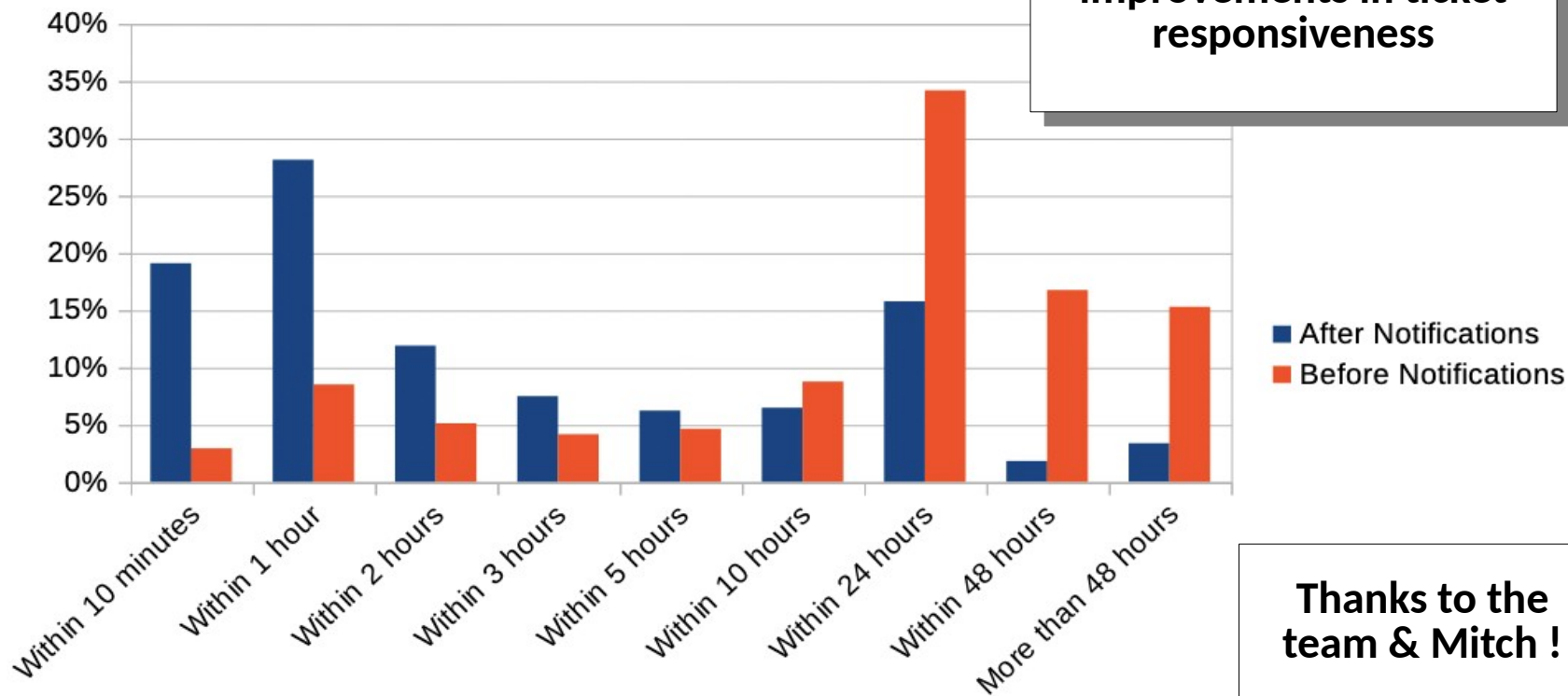


Free to do what our customers ask !



Supporting customers & partners

Anna will present in more detail:



Thanks to the
team & Mitch !

Summary:

- **Collabora Productivity is growing & improving**
- **Dedicated to Open Source & your Digital Sovereignty**
- **Bringing Beautiful documents to a browser near you**
 - With secure solutions for problems few imagined last decade
- **Welcome to COOL Days !**
 - We have some of the best people in the world here on documents
 - Use the time well – don't get stuck in your room – and enjoy !

Collabora Productivity and allotropia Merge

Uniting teams to supercharge
Collabora's Online Office products and
services portfolio.

[LEARN MORE](#)



Collabora
Productivity



allotropia

Hand over to Thorsten
Behrens – to talk over some
of the wins here ...



Thank you!



@CollaboraOffice
hello@collaboraoffice.com
www.collaboraoffice.com